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ANNUAL DINNER 3.7.23

PROGRAM

Welcome - Aimee Thurner, GBCC President & CEO
Invocation - Joel Otto, Thrivent
Dinner - Provided by Perfectly Seasoned Catering
Year in Review - Seth Frisbee, 2022 GBCC Board Chair
Awards Ceremony - Danny Sawyer, 2023 GBCC Board Chair
Keynote - Capt Tim Kinsella, USN (RET) - "Leadership that SOARS"
Closing Comments - Aimee Thurner

Thank you to **The Studer Foundation** for being our speaker sponsor.

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R. H. Batterman

Special thank you to **Balsley Printing** for their print sponsorship & to **Mary Terry Design** for the work on our invitations

CHAMBER AWARDS

The Chamber is honored to give recognition of excellence with six Chamber awards as well as the Headliner Award and the Ken Hendricks Community Spirit Award.

Lawrence A. Raymer Headliner Award Large Business of the Year Award Small Business of the Year Award Entrepreneur of the Year Award Non-Profit of the Year Award Paulette Christensen Ambassador of the Year Award Rising Professional Award Ken Hendricks Community Spirit Award

ANNUAL DINNER 3.7.23



KEYNOTE SPEAKER

Capt. Tim "Lucky" Kinsella, USN (Ret)

Captain Tim "Lucky" Kinsella, USN (Ret), is the Director of the Aylstock, Witkin, Kreis and Overholtz Center for Leadership at the University of West Florida. A Los Angeles native, Tim grew up in Ireland as the son of a publican, returning to the U.S. upon earning his Leaving Certificate at the Kings Hospital School in Dublin. Following enlistment to the U.S. Navy, service with the submarine service, acceptance into the United States Naval Academy and finally graduation

with merit, he earned his wings of gold as a Naval Aviator. He flew helicopters in support of humanitarian and operational missions throughout the globe, including several life-saving ocean rescues.

Captain Tim's numerous tours included his last assignment on active duty as Commanding Officer of Naval Air Station Pensacola. Here he led the base through a tragic terrorist attack, navigated the aftermath of a catastrophic hurricane and maintained consistency of operations for the training of sixty thousand personnel per year during a global pandemic.

Though honored to have accepted several prestigious awards, Tim's proudest accomplishment was creating "STARBASE Pensacola" - a STEM-based learning center on board NAS Pensacola, for all Title One fifth-graders in two Florida counties. Graduates from the program have increased academic STEM grades by an average of 23%.

He believes that
everyone is capable
of being a leader
in their own right
- sometimes they
just need a little
nudge to get
them there.

Tim is married with three children and enjoys

being outdoors, golf, conversation, good wine, and watching Liverpool Football Club win. In his role as the Director of the Center for Leadership, it's Tim's vision to help leaders realize their full potential to make a positive difference in the modern world. He believes that everyone is capable of being a leader in their own right – sometimes they just need a little nudge to get them there.

ANNUAL REPORT 2022

2022 BOARD OF DIRECTORS

Executive Committee

Seth Frisbee, Chair – Employee Benefits Specialist, TRICOR

Danny Sawyer, Treasurer – VP Internal Audit, Regal Beloit

Angela Slagle, Secretary – Org Capability Manager, Frito-Lay

Jack Walden, Past Chair – Ex-Officio- VP Business Banking, Blackhawk Bank

Directors

Tina AndrewsAccounting Manager,
RH Batterman

Matt Baker President/CEO, Versa Tool & Die Kim Bliss

VP & Senior Adviser, Hendricks Holding Co., Inc

Teri BarnesDirector of Financial Reporting,
BCCU

Derrick CarterDirector, Hendricks CareerTek

Nommo Donald Vice President, COO, Beloit Health System Mary Fanning Penny President & CEO, United Way Blackhawk Region

Kydreel GreenMaintenance Manager,
Alliant Energy

Micheal Hahn Partner, Nowlan Law

Jennifer Hall Ex- Officio – President/CEO GBEDC

Sonya Hoppes Ex- Officio – City Administrator, City of South Beloit

Elizabeth Horvath Vice President, Marketing, North America, Kerry Lori Luther

Ex-Officio, Beloit City Manager

Klaus Nitsch VP Restaurant Operations,

Geronimo Hospitality

Celestino Ruffini Ex- Officio – CEO, Visit Beloit

Kari Swirth Rising Professionals Rep -Community Manager, Irontek

Tim Wellnitz Ex- Officio – Town Administrator, Town of Beloit

Kristi Amenda Ambassador Rep – Mortgage Planner, Blackhawk Bank



Thank you to the following Board Members for stepping in mid term.



David Myers Alliant Energy



Jason Dupuis RH Batterman



Drew Pennington



Carly Malacina Geronimo Hospitality



Elizabeth Krueger y City of Beloit



Diana Montes

GREATER BELOIT CHAMBER OF COMMERCE LETTER FROM 2022 BOARD CHAIR

Dear fellow Greater Beloit Chamber of Commerce members,

2022 was not simply "getting back to business as usual" for the Greater Beloit Chamber of Commerce. In its 95th year, 2022 was truly a remarkable year for the GBCC, which saw the organization grow its outreach and connections within the Greater Beloit Region to



levels that have not been achieved before. 2022 was a year of milestones, and below is just a sample of the outreach that the GBCC was able to accomplish.

- · 34 new business members welcomed
- 373 investor businesses supported
- 130 Rising Professional members
- 50+ Ambassador members
- 444 attendees at the GBCC Annual Dinner
- 120 Participants in the GBCC Chamber Golf Classic

We would like to extend our gratitude to all individuals that volunteered their time, or participated, with the GBCC in 2022.

Whether volunteering for the Ambassadors, Rising Professionals, Business-Education Committee, Advocacy Committee, Membership Committee, Marketing Committee, Events & Programs Committee, Finance Committee, Board of Governance Committee, the Board of Directors, or simply attended one of the GBCC's amazing events, your participation and dedicated volunteer hours are what make our business community, and community, the amazing place that it is to live and work.

Finally, on behalf of the Board of Directors we would like to extended gratitude to our amazing Greater Beloit Chamber of Commerce team. Aimee Thurner, Madysen Wade, and Kelly Bosen, are a small and mighty team, which continue to push the GBCC and our business community forward each and every day. Aimee, Madysen, and Kelly, thank you.

Warmest Regards, Seth Frisbee Board Chair

2022 FAST FACTS

The GBCC was established in 1927 and will celebrate its 96th year in 2023.

Our mission remains to engage with member businesses, advocate for their success and enhance the greater Beloit community. Our staff consists of three unique, communityoriented thinkers.

We support 375 investor businesses on an annual basis, with 59% of them being small businesses of less than 50 employees.

LETTER FROM PRESIDENT & CEO

Dear Members

As I reflect on 2022, I wanted to take a moment to thank YOU, our members on behalf of our entire Greater Beloit Chamber of Commerce staff and board of directors. This Annual Report is the perfect time to extend our gratitude for your support of our chamber through your membership, sponsorships, attendance at events, advocacy, volunteerism, and so much more. The proof of your dedication shows with our end of the year member retention rate of 94.7%! We are led by a strong board of directors representing businesses and organizations of all sizes, and our Ambassador and Rising Professional groups who continue to grow and spread the message of our



Greater Beloit community and that is it a great place to work, live and play! We simply could not do the work we do without your continued support.

We begin 2023 with a full slate of events and programming on the schedule and look forward to continuing our mission to engage with our member businesses, to advocate for your success, and to enhance our Greater Beloit Community. Please continue to follow our newsletter, website, and social media for all Chamber updates. I look forward to working with you!

Sincerely, Aimee Thurner President and CEO



Madysen Wade Investor Relations Manager

Kelly BosenDirector of Events
Marketing

The GBCC website has more than 58,000 page views per year. We have more than 50 Ambassadors with a combined 750+ years if experience that help support our chamber and member organizations.

GBCC business and networking events bring together more than 1500 attendees annually. Our board consists of a team of growth minded individuals that represent business of all sizes and industries.

Every month we give upwards of 25 Chamber member referrals to our community.

Our Rising Professionals program supports 130 members in a variety of careers.

GREATER BELOIT CHAMBER OF COMMERCE RISING PROFESSIONALS OF BELOIT



Chair - Diana Montes
Vice Chair - Dayton Bennet
Treasurer - Andrew Reed

Prof. Development Chair - Jamie Keraka

Marketing Chair - Jennifer Draz-Paquette
Interim Membership Chair - Kari Swirth
Events Chair - Danica Keeton

GBCC Liaison - Madysen Wade

Members - Abby Otto, Diane Monda, Ginger Carter

LETTER FROM THE CHAIR

This year the Rising Professionals of Beloit celebrated their 8th anniversary!

For the past 8 years, the Rising Professionals of Beloit have been fulfilling their mission



of empowering, engaging, and connecting rising individuals in the community by promoting the Beloit region as an enjoyable and vibrant place to live, work and experience life. The RP's help bridge the gap by promoting opportunities to network and give back to the Beloit community.

In 2022, The Rising Professionals Board welcomed a new Chair, Vice Chair, Treasurer, Professional Development Committee Chair, and Marketing Committee Chair, along with new board members who bring new ideas, passion, and dedication. Our Events Committee was also formed.

The RP Committees continuously plan Professional Development (PD) events, coffee hours, and socials throughout each month to help the rising professionals network, promote businesses, and share volunteer opportunities in the community. We had 9 PD events, 6 coffee hours, 5 socials – 2 of them we partnered with Join Janesville and Kerry, our RP Week in June had 6 events, and our Breakfast with the Big Cheese was a sell out in November. The Membership committee has been hard at work in recruiting new members. As of 2022, there are 100+ RP members!

The RP's will continue to make an impact by empowering, engaging, and connecting young professionals in the thriving Beloit community!

Sincerely, Diana Montes RP Chair

GREATER BELOIT CHAMBER OF COMMERCE AMBASSADORS



Kristi Amenda, Chair & Treasurer Blackhawk Bank

Chuck Wilson, Incoming Chair Retired

Tammy Eliszewski, Secretary Town Bank **Linda Lock**, Member at Large First National Bank & Trust

Linda Ross, Member at Large KANDU Industries Inc.

Donna Spude, Past Chair Fish Window Cleaning

LETTER FROM THE CHAIR & TREASURER, KRISTI AMENDA

This year the Ambassadors have so many things to celebrate! Here are just a few things, that we are all so proud of.

After coming out of the 2021 year of COVID-19, we were able to join 14 ribbon cuttings, with attendance increasing each time. It's so nice to attend these events and see all of the support in red.

The Ambassadors were able to supply \$500 grant funds to these four fantastic organizations. This money will help them continue to accomplish their goals and support their missions.

- 1. Beloit Meals on Wheels
- 2. Humane Society of Southern Wisconsin
- 3. KANDU Industries, and last but not least
- 4. Family Promise of Greater Beloit

We had numerous new Ambassador's join us this year. We started our year with 39 Ambassador's and as of December, we now have 53 Ambassadors and continue to grow. It is wonderful to have so many community members that believe in and support the Chamber's purpose and volunteer their time attending meetings, spreading the word and assisting at chamber events. I look forward to seeing what we do in 2023!



Sincerely, Kristi Amenda Ambassadors Chair & Treasurer

2022 MEMBERS

1401 Design Showroom by Barnes Building & Remodeling ABC Fire & Safety, Inc. ABC Supply Co., Inc. Acts Housing Adaptive Alliance, Inc. Advia Credit Union Agrace HospiceCare Allen Galluzzo Hevrin Leake LLC Alliance, The Alliant Energy Alongi Santas Insurance Agency, Inc. Altruize Alzheimer's & Dementia Alliance of WI AMD Tax & Accounting American Awards & Promotions, LLC American Construction Metals American Family Insurance-Shannon Ahrens Angus-Young Arc Design Resources, Inc. ARTISAN Pub Associated Advisors Group Associated Bank Aurum Contracting Autumn Lake Health Care at Beloit Avid Pallet Services, LLC Axium Foods (Div. of McCleary, Inc.) Axley Attorneys Azura Memory Care Badger Spirits LTD Baker Tilly Virchow Krause, LLP Balsley Printing Barder, Rick Barten & Associates Public Relations Batteries Plus Beepa's Beloit Art Center Beloit Box Board Co., Inc. Beloit Cares Beloit Civic Theatre Beloit Club, The Beloit College Beloit Daily News/Stateline News Beloit Evening Lions Club Beloit Family Eye Care Beloit Family Restaurant Beloit Film Works Beloit Floral Beloit Health System Beloit Health System Foundation, Inc Beloit Historical Society

Beloit Horseshoe Club, Inc.

Beloit International Film Festival Beloit Janesville Symphony Orchestra Beloit Life Center Beloit Meals on Wheels, Inc. Beloit Public Library Beloit Regional Hospice Beloit Senior Living Beloit Skycarp Baseball Beloit Special Machining Co. Inc. Beloit Youth Hockey Assoc., Inc. Bessie's Diner Best Western Legacy Inn and Suites Big Brothers Big Sisters of South Central Wisconsin Big Radio Blackhawk Bank Blackhawk Community Credit Union Blackhawk Human Resource Assoc. Blackhawk Propane Company, Inc. Blackhawk Technical College Blackhawk Transport & Logistics Blue Collar Coffee Company Blue Line Battery BMO - Harris Bank Bolgrien, Koepke, Kimes & Livingston, S.C. Boundaries Bar & Grill and The Rirch Room Brabazon | Title Team Group, LLC Brian G. Mark Funeral and Cremation Care Brian Thomas Photography Broaster Company LLC - The Brownfield Environmental **Engineering Resources** Bryden Motors Bud Weiser Chevrolet Cadillac Budget Blinds of Janesville/Beloit Buffalo Wild Wings 572 Campbell Caravel Autism Health Caritas Community Resource Center CASA of Rock County CC DronePro Aerial Imaging Century 21 Affiliated of Beloit CertaPro Painters of Madison Chastain & Associates LLC Chicago Fittings Corporation Christoff & Associates LLC Christofferson Moving & Storage Cindy Rowe Marketing City of Beloit

Coldwell Banker Commercial /

Colorwave Graphics, LLC

Community Action, Inc.

McGuire Mears & Associates

Community Health Systems, Inc. Comply 365 Consigny Law Firm, S.C. Cornellier Fireworks Cornellier Superstore Cornerstone Credit Union Corporate Contractors, Inc. CorTech International Staffing Country Financial Country Glass, Inc. Culligan Water Culver's of Beloit Dabadooya and Company Daley, Murphy, Wisch Funeral Home DeGarmo Plumbing and Piping Develop LLC DeVere Company Inc. Direction Photography by Kelly Dita's Westside Pub & Grill Domenico's Pizza Drevdahl Auto Body Educators Credit Union Edward Jones | Caroline Rukin Edward Jones | Holly B. Friel, Financial Advisor Edward Iones | Tammy Schindler. Financial Advisor **Electrol Specialties Company** Flevated Talent Consulting Elevation Air LLC Emunah Designs Entre Computer Solutions Everett's Liquor Inc. Exit Realty HGM Exposure Video Fair Oaks Rehabilitation and Health Care Center Fairbanks Morse Engine Fairfield Inn & Suites Faith Evangelical Lutheran Church Family Promise of Greater Beloit Family Services of Southern WI & Northern IL. Inc. Father and Sons Cleaning Service Finley Buick GMC Firehouse Subs First Community Credit Union First National Bank and Trust Fish Window Cleaning Fleming Heating and AC, Inc. Forward Services Corporation Fresh Horizons Group, LLC Frito Lay G5 Brewing Company Gateway Realtors Gem Printing aener8tor Geneva Supply, Inc

GIFTS Mens Shelter

Girl Scouts of Wisconsin Badgerland Council, Inc. Glen Erin Golf Club Glitz & Go LLC Gonstead Chiropractic Clinic Goodwill Industries of Northern IL & WI Stateline Area, Inc. Gordon Flesch Company Greater Beloit Economic Development Corporation GWS Tool Group Hampton Inn Beloit Harris Ace Hardware Harris Ace Hardware Inc. Hausmann Group Hawk's Ridge Apartments, LLC HealthNet of Rock County, Inc. Hendricks Commercial Properties Hendricks Holding Company Herzina University Hidden Creek Estates Historic Auto Attractions Ho-Chunk Nation Hoffman House Supper Club Holiday Inn Express - Beloit Holiday Inn Express - Janesville Home2Suites by Hilton Homecare Pharmacy Hormel Foods Corporation Hotel Goodwin Hughes Resources Humane Society of Southern Wisconsin IFF Nutrition and Biosciences Information Controls Inc Irontek Ironworks Hotel Jagger Bay Properties lames F. Heidt, PE, LLC Ianesville Area Convention & Visitors Bureau lanesville lets Janesville Performing Arts Center Jiffy Lube INB Sians, Inc Kandu Industries, Inc. Keller Williams Realty Signature - Beloit Kerry - Taste & Nutrition -North America Kris Rodriguez | Health Insurance Rockford & More Kwik Trin La Casa Grande & Banquet Facility Land Title and Closing Services, LLC Leadership Development Academy Lean Design Werks

Lerdahl Business Interiors

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Liberty House Grill LifeCircle Lucy's #7 Burger Bar Lyons Magnus Macktown Living History Mainstream Electric LLC Martindale Pinnacle Construction Mary's Place Mary Terry Design McBain Enterprises, Inc. McDonald's Restaurants -HWV 75 Location McDonald's Restaurants -Madison Road Location McDonald's Restaurants -Milwaukee Road Location McDonald's Restaurants -State Street Location McGilvra Electric, Inc. Medical Grade Aesthetics MEI Accounting Inc. Mercyhealth Beloit Meridian Merrill & Houston's Steak Joint Messer North America, Inc Metronet Meyers Automation Mid States Concrete Industries Minuteman Press MMPR Powered By HALO **Branded Solutions** Morse Group, The MRA-The Management Association MrDemonWolf Inc. Mule Hide Products Co., Inc. Murphy Desmond S.C. MX3 Business Solutions NAMI Rock County National Flag Store LLC Nature At The Confluence, Inc. NeighborWorks Blackhawk Region New Leaf Remodeling Next Generation Norandex NorthStar Medical Radioisotopes, LLC Nothing Bundt Cakes Nowlan Law LLP Nutrition & Health Associates Office Pro, Inc Old Fashion Bake Shop of Beloit, Inc. Our Lady of the Assumption Catholic School Peer Canvas Pelock Chiropractic

Perfectly Seasoned

Pizza Hut

Plastic Industries Playful Healing LLC Plumbers Union Local 75 Pody, Louie Premier Bank Premier Technologies Project 16:49 Protect Wisconsin Waterways QPS Employment Group Quigley Smart, Inc. R.H. Batterman & Company, Inc. Rasmussen College Regal Rexnord Resonate Web Marketing Retired and Senior Volunteer Program of Rock County Robert W. Baird & Co. Rock Bar and Grill, The Rock County Cancer Coalition Rock County Christian School Rock County Historical Society Rock Energy Cooperative Rock River Valley Blood Center Rock Road Companies, Inc. Rock-Walworth Comprehensive Family Services Rockford Art Deli Rockford Rides Rockford Symphony Orchestra Rodeway Inn Rotary Club of Beloit Roy Chapman Andrews Society Rvan Davis Photography RyCOM Creative Corp. Ryeco, Inc. Salvation Army, The Samco Sales & Promotion Savant Wealth Management School District of Beloit School District of Beloit Turner Scot Forge Secure Staffing Security Pro Intel, Inc SENB Bank Senz Insurance Sherwin Williams Paint Co. Siepert & Co., LLP Sitrick-Joyce, Ann Smyth Grey Society Carpet Cleaners

SomerCor

South Beloit CUSD #320

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Spectrum Business

Spirit Field Farms Co.

Staff Management, Inc.

Staff on Site of United, Inc.

Spectrum Reach

Spray-Tek

Southwest Wisconsin Workforce

Stainless Tank & Equipment Co., LLC Stanton Shoes State Collection Service, Inc. Stateline Boys & Girls Clubs, Inc. Stateline Buzz Stateline Community Foundation Stateline Family YMCA Stateline Mental Health Studio Wealth Advisory Group Super 8 by Wyndham TDMFunnels The Barn on Prairie The Lincoln Academy The Menta Group The State Bank Group The Suites at Beloit Assisted Living Thrivent Financial Tilley's Pizza House and Ballyhoo Tavern Total Exteriors Total Mechanical Town Bank Town of Beloit Tricor Insurance & Financial Services Network Turtle Creek Chamber Orchestra United Way Blackhawk Region Upper Iowa University -Blackhawk Center **UW-Whitewater Continuing** Education Valmet

Versatile DJ Entertainment, LLC VersaTool & Die VetsRoll Viking Bowling Center Visit Relait W. Richard Gerhard Wal-Mart Superstore Walnut Creek Apparel and Gifts Walnut Creek Awards & Gifts Wausau Homes Reloit WRD Inc Wegner CPAs Welders Supply Company Wells Fargo Advisors Welty Environmental Center Wendv's Western Container Corp Why the Fuss? Technical Solutions WI Department of Workforce Development - DVR Wipfli CPA's and Consultants Wisconsin Distributors Wisconsin Small Business **Development Center** Wolter Pool Company, Inc. Woodman's Food Market Woodside Terrace WTVO-ARC/FOX 39 Yates American Machine YN Tobacco LLC Youth 2 Youth YWCA Rock County

Velvet Buffalo

INCOME

Dues: \$173,437.00 **Events:** \$53,918.83

Programs/Services: 29,647.76 Total Income: \$257,003.69

EXPENSES

Wages: 180,494.78

Admin/General: \$32,314.39 **Occupancy:** \$28,072.48

Marketing/Other: \$18,021.01 Total Expenses: \$258,902.66

NET (\$1,898.97)

2023 CALENDAR OF EVENTS

JANUARY

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FEBRUARY

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MARCH

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AUGUST

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SEPTEMBER

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OCTOBER

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NOVEMBER

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DECEMBER

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GBCC EVENTS

GBCC Annual Dinner Mar 7 **GBCC Golf Classic** Aug 18

Sept 21 Influential Women in Business Luncheon Oct 18 GBCC Taste of the Chamber

NATIONAL HOLIDAYS & OBSERVANCES

Jan 01 New Year's Day

Jan 16 Martin Luther King Day

Feb 14 Valentine's Day

Feb 20 Washington's Birthday

Mar 17 St. Patrick's Day

Apr 09 Easter Sunday

Apr 18 Tax Day

Apr 26 Admin. Professionals Day

May 14 Mother's Day

May 29 Memorial Day

Jun 18 Father's Day

Jun 19 Juneteenth

Jul 04 Independence Day

Sep 04 Labor Day

Oct 09 Columbus Day

Oct 31 Halloween

Nov 11 Veterans Day

Nov 23 Thanksgiving

Dec 25 Christmas Day

Dec 31 New Year's Eve



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As new members of the GBCC, Axley is excited to provide quality and affordable legal services to the Beloit and Janesville communities in a variety of areas including:

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