Better Food
In a Better Way
For a Better Future

Kerry proudly supports the Greater Beloit Chamber of Commerce and Beloit’s continued growth and revitalization.
Dear Chamber Members:

Welcome to 2020! We are so pleased to report on a few of the many exciting developments for the Greater Beloit Chamber of Commerce and in the greater Beloit economy.

In Beloit:

- Construction on Amazon’s one-million-square-foot fulfillment center is underway in Beloit’s Gateway Park. The Greater Beloit Economic Development Corporation’s strategic leadership created this opportunity for 500+ new jobs in our region.
- Northstar Medical Radioisotopes completed its 20,000 square foot processing center in Gateway Park in September 2019 with rapid business growth predicted in 2020.

These big impact investments open so many doors for us. They also strengthen the environment for the many smaller scale, day-to-day, “drive to thrive” businesses that grace our region.

At the Chamber, we have been busy:

- Welcoming 40 new business members
- Serving as the largest business connector and voice of business in our region
- Celebrating and recognizing 600 business women at our annual Influential Women in Business luncheon featuring keynote speaker Diane Hendricks
- Hosting a record-breaking annual dinner with 515 attendees, including Bucky the Badger

This year, we also developed our first video series, grew our LinkedIn account and increased our presence on social media.

I am honored to serve as the Chair for our Board of Directors in 2020. It is a privilege to work with the staff—Aimee Thurner, Maggie Littlefield and Verena Jones—and with the Board members, Ambassadors and friends of the Chamber who volunteer their time to make the Chamber happen.

As a small business owner, I gratefully acknowledge the benefit of shared expertise, connections, encouragement and support that I receive from Chamber membership. Chamber membership provides a network of information, connection, innovation and support for regional business leaders. Your participation makes a difference in our community.

On behalf of the Greater Beloit Chamber of Commerce Board of Directors and staff, we thank you for your membership and wish you a happy and prosperous New Year.

Julie Lewis
Chair, Board of Directors
JOIN US, GET INVOLVED!
If you are not already a member, we invite you to visit us online or in person, to learn more about our work. If you are a member, we encourage you to take full advantage of your membership investment and get involved. Our staff is always available to help customize your membership to your needs.

www.greaterbeloitchamber.org
ABOUT US
The Greater Beloit Chamber of Commerce is a not-for-profit organization comprised of a diverse membership of area businesses, industries, organizations and professionals who pool their talents and resources to improve the economic, civic, and cultural climate of the Greater Beloit Community.

MISSION
The mission of the Greater Beloit Chamber of Commerce is to engage with member businesses, to advocate for their success, and to enhance the Greater Beloit community.

CORE VALUES
The Greater Beloit Chamber of Commerce develops programs and services for member businesses based on our Core Values.

LEADERSHIP
We assess issues critical to our business members and determine when to lend our voice and leadership.

RESPONSIVENESS
We are creative in delivering value to our members. We capitalize on trends, challenges and opportunities that arise.

INCLUSIVENESS
We are comprised of members from different industries.

COLLABORATION
We build mutually-advantageous relationships within the Greater Beloit business community and with our Vision Partners to better serve, support and advocate for our members. We are willing to share knowledge and ideas with others.

EDUCATION
We value the key role education contributes to the success of our member businesses. We collaborate with our Chamber members and area experts to offer a variety of work-related education and leadership development opportunities.

Community Concierge Program
Launched in December 2016, the Community Concierge program was designed to work with local companies to assist recruitment efforts and encourage relocation. The program offers an interactive exploration of our city by delivering personalized community tours showcasing Beloit’s finest assets, including our thriving downtown, the Gateway Business Park, a variety of unique neighborhoods, our school systems and more. A total of 129 community tours have been given through this program. Current investor companies are Kerry, Beloit Health System and Hendricks Holdings. Other prominent local organizations, including Beloit College, Community Health System, Blackhawk Technical College, City of Beloit, Frito-Lay, Fairbanks Morse, Stainless Tank & Equipment and NorthStar Medical Radioisotopes have also utilized the Concierge program.

The current concierge is Verena Jones, who went through the program and relocated to Beloit from northern New York in 2017. The concierge services helped her and her family finalize the decision to move and ease the transition. For more information please contact Verena Jones via email at concierge@greaterbeloitchamber.org.
OUR BUSINESS IS YOUR BUSINESS.
For over 80 years, Stateline businesses have tapped into the resources of the Greater Beloit Chamber of Commerce. Whether the member business is a major manufacturer with 800+ employees or a sole proprietorship, the Chamber offers members an opportunity for involvement, leadership, and empowerment.

The Greater Beloit Chamber of Commerce is your one-stop source for business information, services, and resources. From training programs and technical assistance to entrepreneurial advice and networking opportunities, our job is to help you get on with the business of success.

ADVOCACY
As an advocate for its broad and diverse member businesses, the Chamber leverages and enhances the talents and resources of its members to create a climate of growth and success in the community.

The Chamber provides unique opportunities for individuals and businesses to make a difference by connecting them to important community issues. Consider volunteering for one of our many focused committees, including:

BUSINESS-EDUCATION COMMITTEE
Works with educational and workforce development agencies to enhance and develop programs designed to build a skilled, well-educated and professional labor force.

GOVERNMENT AFFAIRS ADVISORY COMMITTEE
Community advisory council responsible for identifying and advocating for business interests to local governments.

MEMBERSHIP COMMITTEE
Helps staff answer questions related to membership. evaluate new and existing programs and benefits, develop marketing materials, and find ways to articulate and add value to chamber membership.

MARKETING COMMITTEE
Sets the vision for and manages the overall GBCC marketing strategy, setting priorities and making budget recommendations.

EVENTS & PROGRAMS COMMITTEE
The go-to for event planning, this committee plans and executes events that include the Annual Dinner, Golf Classic, and Taste of the Chamber.

FINANCE COMMITTEE
Reviews GBCC financial reports, assists in budget preparation, reviews audit/review results, and helps to make any other major financial decisions.

CONTINUOUS IMPROVEMENT
Membership provides numerous professional development opportunities for members. Some programs require a structured commitment from the organization, others are informal and fun, and all are a great opportunity for networking.

VALUE-ADDED SERVICES
Chamber membership comes with privileges and savings that can help contribute to your organization’s bottom line.

GBCC members can receive:

- A free website consultation through Resonate Web Development.
- Take 20% off all orders with Walnut Creek Awards and Promotions.
- Save 10% on Blackhawk Technical College workshops and seminars.
- Receive a free consultation and 15% off all video production services with Ethos Films.

The Chamber also offers exclusive sponsorship and advertising opportunities that are reserved for members only.

Learn more and explore the latest at https://greaterbeloitchamber.org/member-2-member/.
DEVELOPING MULTI-FAMILY INVENTORY IS A WORKFORCE AND ECONOMIC DEVELOPMENT ASSET

In response to an overall housing shortage, several multi-family developments in Beloit, Janesville and Milton have been approved and/or begun construction during the second half of 2019. A sampling of these projects, which represent a range from affordable to market-rate offerings, are highlighted below.

Hawk’s Ridge Apartments, which overlook Beloit’s Gateway Business Park, added 58 units and construction on another 75 units is underway. In the City’s Central Business District, Hendricks Commercial Properties began demolition activities at its West Grand Ave. location in preparation for constructing an apartment building that will house more than 50 units. Meanwhile, condominium and townhome permitting, as well as construction, activities are in-motion in both the City and Town.

In Janesville, nearly 500 new multi-family units are projected by 2024. The first phase of the Glade, a 260 unit apartment complex near the Racine Street Interchange, is under construction. Meanwhile, another 115 units are planned at Diamond Ridge – near the Milton Ave. and Kennedy Road corridor. A 92 unit complex, known as River Flats, is proposed for downtown near City Hall.

Then in Milton’s Red Hawk Apartment complex, more than 100 units are planned for the intersection of Parkview and Blanche Drives. This development will feature 72 one-bedroom, 24 two-bedroom and 12-three bedroom apartments.

THANK YOU TO OUR INFLUENTIAL PARTNERS

We would like to recognize the following influential partners and offer our deepest gratitude for their continued hard work in support of our mission.

We appreciate you!
THERE ARE TWO KEYS TO RECEIVING THE BENEFITS OF THE CHAMBER.

First, a business must be a member. Second, businesses must work internally and with the Chamber to make customers and potential customers aware of their affiliation. This means be active, be visible and proudly display your membership in the Greater Beloit Chamber of Commerce.

As a member of the Greater Beloit Chamber of Commerce, you’re joining a powerful, diverse team working to improve the economic, civic, and cultural climate of the Greater Beloit Community. Because our members range from sole proprietors to global corporations with varying needs, the Chamber offers a wide range of benefits that will help you connect with your next customer and grow your business.

1. MARKETING
   Chamber membership gives your business the marketing, advertising and public relations tools to position itself in the regional marketplace, deliver your message to customers and community stakeholders, and establish your brand presence in association with the Chamber of Commerce.

2. CREDIBILITY
   Consumers believe Chamber members use good practices, are reputable, care about their customers, and are involved in the community. A national survey by the Schapiro Group shows that when consumers know that a business is a member of a Chamber of Commerce the business sees:
   - 49% INCREASE in consumer favorability
   - 73% IN CONSUMER AWARENESS
   - 68% INCREASE in local reputation
The Greater Beloit Chamber of Commerce provides the best networking programs in the region by offering at least one networking event each month, often at a unique venue or location. Research has shown that people tend to do business with people they know, like and trust. With that in mind, the Chamber provides many opportunities to expand your personal and business network. When it comes to business development, your network is your net worth!

**NETWORKING OPPORTUNITIES**

**BUSINESS ENHANCEMENT PROGRAMS**

A key part of corporate citizenship is the business community pooling its resources through the Chamber of Commerce to find solutions to our shared challenges and seize opportunities for sustaining and growing our regional economy. The Greater Beloit Chamber of Commerce provides numerous professional development, workforce development, talent retention, and advocacy initiatives for its members. Some programs center on a specific topic, which can include the economy, leadership development, small business counseling, or other key topics important to the business community.

**ANNUAL EVENTS INCLUDE:**

• Annual Dinner
• Golf Classic
• Taste of the Chamber
• Influential Women in Business

**Programs include:**

• Community Concierge
• Ambassadors
• Rising Professionals
• SCORE (Small Business Counseling)
• Leadership Development Academy
• Business Education Summit
• Legislative Forums
• Ribbon Cuttings
Why Businesses Choose Beloit

**WISCONSIN PUBLIC ECONOMIC DEVELOPMENT & GROWTH**
Within 500 miles of Beloit WI

- **33%** of all U.S. population
- **30%** of all U.S. business operations
- **31%** of all U.S. manufacturing operations
- **38%** of all U.S. manufacturing volume
- **36%** of all U.S. capital investment by industry

---

**Population**
97,221

**Median Income**
$47,385

**Median Age**
39.5

**Unemployment Rate**
3.2% | Dec. 2018

**Home Value**
$161,081 | Aug. 2018

**Arrive Time to Work**
47% less than 20 minutes

Sources: Wisconsin Department of Workforce Development, Greater Beloit Area Retail Study 2017 and 10-mile Market Report 2017

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- Low corporate income tax rates for manufacturing less than 1%
- Affordable land, with sites available for as little as $1,000/acre
- Certified “shovel-ready” sites
- Skilled and available workforce
- Expedited permitting
- Pro-business climate
- Excellent transportation network
- Advanced workforce development resources
- Neighbors are national industry leaders

---

**CONNECTED to the world by 4 MAJOR airports** all within **90 MINUTES** of Beloit.

* General Mitchell International Airport (Milwaukee), Dane County Regional Airport (Madison), Chicago Rockford International Airport (Rockford, IL), O’Hare (Chicago)
The Morse Group originated with the founding of Morse Electric, Inc. in 1944. Since its inception, Morse Electric has continued to grow through continuous investment in both technology and top personnel to meet changing customer demands. The Morse Group brings specialty engineering, construction, audio visual, automation services & project management under a unified umbrella and provides automation system integration, electrical engineering and installation on a turnkey basis, adding convenience and value for customers. Today, The Morse Group is an industry leader and consistently ranks among the top 50 electrical contracting firms in the United States.

PROVIDING TURNKEY SOLUTIONS IN OUR COMMUNITIES AND NATIONWIDE

- Alternative Energy
- Architectural Construction
- Audio Visual
- Automation
- Data & Communication
- Design Build
- Electrical Construction/Engineering
- Industrial Construction/Engineering
- Power Generation Systems

QUESTIONS? CONTACT US AT 608.299.0170
ONLINE MEMBER DIRECTORY

The online Member Directory is a powerful tool that will help market your business. Each member gets a basic listing in the online directory and there is an option to have an enhanced listing for a one-time additional fee. Each year, thousands of potential customers visit the Chamber’s website and search the Member Directory to find a product or service.

There are two member levels, Basic and Enhanced. The difference between the two is primarily in how your business/organization is presented here in the online member directory. Enhanced is a one-time charge of $50.

Basic Listing Includes:
- Business contact information
- Logo placement
- 200-character business description
- Location map
- One category listing
- Four keyword search terms

Enhanced Listing Includes:
- All Basic Listing features
- Two category listings
- Ten keyword search terms
- Three links included with business description
- Two pictures of your choosing
- Two social media links

MEMBER TO MEMBER CENTER

As a member of the Chamber, you have access to member discounts and special rates from other Chamber members. This provides savings that can help contribute to your organization’s bottom line. The Chamber also offers exclusive sponsorship and advertising opportunities that are reserved for members only.

Allstate Insurance: Carroll Agency
Free 30 minute consultation. Be sure to mention you’re a Beloit Chamber member! Businesses as small as 3 employees qualify.

Blackhawk Technical College
We now offer 10% off to Chamber members for their workshops/seminars.

Brian Thomas Photography
Chamber members receive business portraits for $99 ($150 value). Limited to new clients.

Century 21 | The Rose Team
Two hrs of house cleaning with ”Two Gals and a Pail “ and staging ideas with any listing contract or Offer to Purchase contract.

Ethos Films
Receive a free storytelling consultation, 15% off all video production services. Bundle 3 or more videos and save 20%.

Resonate Web Development
FREE, no obligation website audit including low-hanging-fruit recommendations for:
- Performance
- Target Audience Engagement
- Conversion Rate
- SEO

RyCom Creative Corp
Lifetime savings of 25% with your shoplocal.reviews Reputation Management software subscription.

Staples
The discounts from Staples can more than offset your annual Chamber membership dues and leave more money in your pocket! One-stop shopping online or in-store, free next-day delivery (orders over $50), and free returns. Plus, savings across all product categories from the nation’s leading office supply vendor. Learn more and sign up to save at www.chambersave.com/staples.

Walnut Creek Awards & Promotions
20% discount to all chamber members. On all our offerings.
2020 Membership Dues & Investment Structure

Membership in the GBCC is an investment in the future of your business and our local economy. No matter what size or type of company you run, the Greater Beloit Chamber of Commerce is your one-stop source for business information, services, and resources. From training programs and technical assistance to entrepreneurial advice and networking opportunities, our job is to help you get on with the business of success.

### FEE STRUCTURE

<table>
<thead>
<tr>
<th># FT Employees</th>
<th>Annual Fee</th>
<th># FT Employees</th>
<th>Annual Fee</th>
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<tr>
<td>1-9</td>
<td>$295</td>
<td>100-199</td>
<td>$1,460</td>
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<tr>
<td>10-19</td>
<td>$425</td>
<td>200-299</td>
<td>$2,000</td>
</tr>
<tr>
<td>20-29</td>
<td>$480</td>
<td>300-399</td>
<td>$2,545</td>
</tr>
<tr>
<td>30-39</td>
<td>$590</td>
<td>400-499</td>
<td>$3,100</td>
</tr>
<tr>
<td>40-49</td>
<td>$670</td>
<td>500-999</td>
<td>$3,225</td>
</tr>
<tr>
<td>50-99</td>
<td>$915</td>
<td>1000+</td>
<td>$4,580</td>
</tr>
</tbody>
</table>

2 part-time employees equals 1 full-time employee
* + $2/employee over 500 • ** + $1/employee over 1,000

**Exceptions:**
- Not-for-profits: $175
- Retirees: $60
- Financial Institutions: $295 base rate plus $20 per 1 million in assets
- Restaurants: $295 base rate (includes 4 FT employees), plus $6 per additional FT employee

Online application www.greaterbeloitchamber.org/join-today/

“Since becoming a member in the beginning of 2018, I’ve gained so many professional connections and have learned so much about the community I work in. I remember the first chamber networking event I attended was a business after hours event to reveal the upcoming BIFF films. I was so nervous walking in because I didn’t know anyone, but within a matter of seconds I was welcomed in and made some of the most meaningful connections that night. I’ve been able to belong to a business network, get engaged with the marketing committee and the Rising Professionals and feel like I’m thriving in our community and professionally.

– Emma Behrens, Account Services Manager, Balsley Printing

### CHAMBER AMBASSADORS

Ambassadors act as voluntary liaisons between the GBCC and its membership in support of our larger mission. The purpose of the Ambassador Club is to communicate and promote the goals and programs of the Greater Beloit Chamber of Commerce to area business and professional people, ensuring everyone is informed and able to take full advantage of all that membership has to offer.

### CHAMBER AMBASSADOR OFFICERS

**Chair**
Chuck Wilson, Retired
Frito-Lay

**Vice Chair**
Donna Spude
Fish Window Cleaning

**Secretary**
Ellen Wiegand
Beloit Meals on Wheels

**Treasurer**
Theresa Thompson
Advia Credit Union

**Past Chair**
Holly Friel
Edward Jones

**Past Chair**
Graham Wilson
Hampton Inn/Home2 Suites by Hilton

**Member at Large**
Angela Taillet
Home2 Suites by Hilton
Rising Professionals of Beloit

Since 2014, we have led the effort to attract, retain and engage young professionals in the Beloit region. We are in the business of making friends, building relationships, and leading successful careers. Most importantly, we connect our members to their community in creative and impactful ways. We can’t wait for you to join us!

Our Mission

“...is to engage, empower and connect rising professionals in the Beloit region through social, professional development and community involvement opportunities. We serve as a catalyst for promoting the Beloit Region as an enjoyable and vibrant place for young professionals to live, work and experience life—ultimately encouraging talent retention and the growth of future leaders.”

We don’t like to brag, but...

1. In just a few years, we’ve scaled membership to 110+ amazing members.
2. We’ve hosted more than 50 events.
3. We’re expert garden-bed builders, thanks to our local non-profits.
4. Rooftop parties are our jam. What can we say? We like the view.
5. We were a YP Week host city in 2018 and can’t wait to do it again next year!

When you become a member at Educators Credit Union, you’re also an owner.

Edcuators CREDIT UNION

1154 Cranston Road in Beloit

262.886.5900 | ecu.com

Learn how you can join the credit union today.

Insured by NCUA
RECURRING EVENTS

SOCIAL NIGHTS We get together once a month to catch up with friends, meet new people, and try out a different restaurant in the area. It's a casual, no-pressure way to make connections.

COFFEE HOURS Bi-monthly coffee hours provide an opportunity for our newest members to meet the group and learn more about the organization and events.

PROFESSIONAL DEVELOPMENT Hosted throughout the year, RP professional development events range from navigating career decisions to saving for retirement and everything in between.

BY THE NUMBERS

- Social events average 35 people
- Signature events average 50 people
- 140+ registered members
- 300+ newsletter subscribers
- 900+ followers on social media

Rising Professionals of Beloit

rpbeloit.com | beloitrp@gmail.com | 635 3rd Street, Beloit, WI 53511
Discover the Challenge
www.kruegerhaskellgolf.com

Beloit Turner
1237 Inman Parkway
Beloit, Wisconsin
(608) 364-6372
#WeAreTurner

Beloit Area Community Health Center

Healthy families begin at home. Let us be your home for all your medical, dental and behavioral health needs.

We provide timely, affordable, accessible same-day quality healthcare services to families and individuals. We believe no one should go without quality healthcare. At Beloit Area Community Health Center no one will be denied access to services due to inability to pay.

Follow us on: 🏌️‍♂️unate Turner

Comprehensive Care for our Community.

74 Eclipse Center, Beloit WI 53511
608-361-0311 | chsofwi.org

#WeAreTurner

Best High Schools
National 2019
Exceeds Expectations

78.0
The City of Beloit’s mission is to provide outstanding public service. The City of Beloit provides a vibrant, diverse community of nearly 37,000 residents with a wide range of city services, including public safety, parks, public works, community development, and much, much more.

The City of Beloit prides itself in its ability to create positive relationships with existing and prospective businesses alike, expediting its thorough review process to meet development timelines. The community’s economy is diverse and robust with manufacturing, warehouse/distribution, healthcare and retail being major industries. Beloit is also seeing growth in the emerging high tech industry with more companies bringing their operations to Beloit.

Downtown redevelopment and growth in the shovel-ready Gateway Business Park are the hallmarks of the City’s continuing rebirth. While new businesses relocate to Beloit and existing companies expand and grow, the community continues to celebrate its rich heritage and cultural diversity.
<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
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</thead>
<tbody>
<tr>
<td>Total Membership</td>
<td>375</td>
</tr>
<tr>
<td>New Members in 2019</td>
<td>40</td>
</tr>
<tr>
<td>Ambassadors</td>
<td>60</td>
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<tr>
<td>Rising Professionals</td>
<td>100+</td>
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<tr>
<td>Event Attendees</td>
<td>2,974</td>
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<tr>
<td>Meetings Held</td>
<td>868</td>
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<tr>
<td>Newsletters Published</td>
<td>55</td>
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<tr>
<td>Social Media Posts</td>
<td>501</td>
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<tr>
<td>Website Pageviews</td>
<td>14,180</td>
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<tr>
<td>Phone Calls</td>
<td>1,453</td>
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<tr>
<td>Emails sent and received</td>
<td>60,600</td>
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<tr>
<td>Facebook Likes</td>
<td>1,514</td>
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<tr>
<td>Events &amp; Programs</td>
<td>16</td>
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<tr>
<td>Ribbon Cuttings</td>
<td>23</td>
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<tr>
<td>Hours of SCORE Mentoring</td>
<td>66</td>
</tr>
<tr>
<td>Dollars of grants and scholarships awarded</td>
<td>5,000</td>
</tr>
<tr>
<td>Community Concierge Tours</td>
<td>27</td>
</tr>
</tbody>
</table>

We joined the Chamber and immediately found a place to belong. At every event we attended, we met a future new customer and our business grew by over five hundred new customers our first year. Through the members, we got engaged in the community by listening and learning to what the Chamber was doing with jobs, education and government. Because of networking events, ribbon cuttings, seminars, free business advice from professionals – all from the Chamber - we are thriving. Based on our experience, every single business, no matter the size, should be a member of the Chamber as part of their strategic plan.

Jim Spude, Fish Window Cleaning, Owner/Operator  
(Member since 2013)

The Greater Beloit Chamber of Commerce (GBCC) offers fun and unique events, educational seminars, legislative briefings, and local issue advocacy, synergistic collaboration and community-building. With a GBCC membership, we’re excited to belong, engage and thrive!

Mary Fanning-Penny, United Way Blackhawk Region President & CEO (Member since 2013)
Make a Difference Every Day
Donate to a local non-profit every time you use your Local First credit card. Same great rate, no fees, CU Rewards and benefits a local non-profit.

Get the card that gives back locally.

2020 Non-Profit Recipient:
Agrace
Hospice & Palliative Care

Because Local Matters
Three venues perfect for any occasion

Janesville Armory
www.janesvillearmory.com
- Historic Venue
- Outdoor Patio
- Downtown Setting
- On Site Kitchen

Pontiac Convention Center
www.pontiaccc.com
- Open Floor Plan
- Breakout Rooms
- Flexible AV
- Custom Layouts

Banquet Hall
www.besteventscatering.com
- Built in Bar
- Full Service Staff
- Private Location
- On Site Parking

Board Meetings . Holiday Parties
Expos . Celebrations . Fundraisers

We also offer full service...

RENTALS    CATERING
LINENS     FLORAL

SHOWROOM AND DESIGN CENTER
2030 Center Ave, Janesville
besteventscatering.com
608.755.4123 x399

NEVER STOP GROWING

Take a personal or professional development course.

There’s something for everyone at BTC!

Check out our lineup of classes at:
Blackhawk.edu/professional-training

Or contact us to learn more about customized training.
(608) 757-7623
businessdevelopment@blackhawk.edu

BFC is an EO/AA educator/employer. For more information, go to blackhawk.edu
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Category</th>
<th>Address</th>
<th>Phone</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABC Fire &amp; Safety, Inc</td>
<td>Consulting</td>
<td>2581 Park Ave, Beloit, WI 53511</td>
<td>(608) 362-1634</td>
<td><a href="http://abcfirebeloitwi.com">http://abcfirebeloitwi.com</a></td>
</tr>
<tr>
<td>ActiPak LLC</td>
<td>Packaging Products Supplier</td>
<td>Jeffrey Teich, One ABC Parkway, Beloit, WI 53511</td>
<td>(608) 362-7777</td>
<td><a href="http://www.activpak.com">www.activpak.com</a></td>
</tr>
<tr>
<td>ActivPak LLC</td>
<td>Flexible Packaging Products</td>
<td>1437 Dewey Ave, Beloit, WI 53511</td>
<td>(608) 362-8876</td>
<td><a href="http://www.activpak.com">www.activpak.com</a></td>
</tr>
<tr>
<td>Aktiv Housing</td>
<td>Home Buyer</td>
<td>Kelly Andrew, 1003 Pleasant St, Beloit, WI 53511</td>
<td>(608) 365-7077</td>
<td><a href="http://www.acthousing.org">www.acthousing.org</a></td>
</tr>
<tr>
<td>Adaptive Alliance, Inc</td>
<td>Community Program for Adults</td>
<td>Samantha Wellitz, 617 St. Lawrence Ave, Beloit, WI 53511</td>
<td>(608) 289-5282</td>
<td>Community Program for Adults with Disabilities</td>
</tr>
<tr>
<td>Adecco</td>
<td>Staffing</td>
<td>Andrea Johnson, 2561 Milton Ave, Janesville, WI 53545</td>
<td>(608) 752-1800</td>
<td><a href="http://www.adecousa.com">www.adecousa.com</a></td>
</tr>
<tr>
<td>Advanced Disposal</td>
<td>Full-Range Environmental Services</td>
<td>Mike Booth, 2301 W B R Townline Rd, Beloit, WI 53511</td>
<td>(608) 713-0317</td>
<td><a href="http://www.AdvancedDisposal.com">www.AdvancedDisposal.com</a></td>
</tr>
<tr>
<td>Advisor Credit Union</td>
<td>Loan Services</td>
<td>Theresa Thompson, 1982 Cranston Rd, Beloit, WI 53511</td>
<td>(844) 238-4228</td>
<td><a href="http://www.advisauc.org">www.advisauc.org</a></td>
</tr>
<tr>
<td>Agrace HospiceCare</td>
<td>Hospice, Palliative Care, Grief Support Services</td>
<td>Tami Kelleman, 2901 N. Wright Road, Janesville, WI 53546</td>
<td>(608) 755-1871</td>
<td><a href="http://www.a">www.a</a> grace.org</td>
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<tr>
<td>Alliance, The</td>
<td>Healthcare Services</td>
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<td>(800) 223-4139</td>
<td><a href="http://www.the-alliance.org">www.the-alliance.org</a></td>
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<td>(800) 255-4268</td>
<td><a href="http://www.alliantenergy.com">www.alliantenergy.com</a></td>
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<td>Alongi Santas Insurance</td>
<td>Homeowner Insurance</td>
<td>Mark Santas, 2211 Cranston Rd, Beloit, WI 53511</td>
<td>(608) 362-3370</td>
<td><a href="http://www.alonginsurance.com">www.alonginsurance.com</a></td>
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<td>Alzheimer’s &amp; Dementia Alliance of WI</td>
<td>Alzheimer’s Care, Support, And Research</td>
<td>Lon Stadelman, 136 W. Grand Ave Suite 304, Beloit, WI 53511</td>
<td>(608) 232-3400</td>
<td><a href="http://www.alzwi.org">www.alzwi.org</a></td>
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<td>Metal Building Products Brand</td>
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<td>(877) 279-5096</td>
<td><a href="http://www.acm-metals.com">www.acm-metals.com</a></td>
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<td>Shonnah Ahrens, 1122 Cranston Rd, Beloit, WI 53511</td>
<td>(608) 362-9818</td>
<td><a href="http://www.amfam.com">www.amfam.com</a></td>
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<td>(608) 756-2326</td>
<td><a href="http://www.angiesyoung.com">www.angiesyoung.com</a></td>
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<td><a href="http://www.anytimefitness.com">www.anytimefitness.com</a></td>
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<td>(815) 484-4300</td>
<td><a href="http://www.arcdesign.com">www.arcdesign.com</a></td>
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<td>Skilled Nursing Care Facility</td>
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<td>(608) 363-9999</td>
<td><a href="http://www.autumnlakebeloit.com">www.autumnlakebeloit.com</a></td>
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<td>(608) 299-0029</td>
<td><a href="http://www.avidpallet.com">www.avidpallet.com</a></td>
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<td>(815) 399-3053</td>
<td><a href="http://www.axiumfoods.com">www.axiumfoods.com</a></td>
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<td>Azura Memory Care</td>
<td>Alzheimer’s Care Services</td>
<td>Jennifer Bowman, 2086 Colony Court, Beloit, WI 53511</td>
<td>(608) 365-7470</td>
<td><a href="http://www.azuramemory.com">www.azuramemory.com</a></td>
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<td>Liquor, Wine, Beer Retailer</td>
<td>Alice Blue, 2621 Prairie Ave, Beloit, WI 53511</td>
<td>(608) 362-3000</td>
<td><a href="http://badgerspiritswi.com">http://badgerspiritswi.com</a></td>
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<td>Veterinary Care Services</td>
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<td>(608) 362-1515</td>
<td><a href="http://www.bagervet.com">www.bagervet.com</a></td>
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www.cateringsouthbeloit.com

McDonald’s Restaurants - HWY 75 Location  
(815) 389-4760  
www.mcdonalds.com

McDonald’s Restaurants - Madison Road Location  
(608) 362-8718  
www.mcdonalds.com

McDonald’s Restaurants - Milwaukee Road Location  
(608) 362-8130  
www.mcdonalds.com

McDonald’s Restaurants - State Street Location  
(608) 362-3900  
www.mcdonalds.com

Merrill & Houston’s Steak Joint  
(608) 313-0700  
www.merrillandhoustons.com

Noodles & Company Beloit  
(608) 362-1677  
www.noodles.comlocations/beloit

Off-Kilter Brewing  
(817) 742-7763  
www.offkilterbrewing.com

Old Fashion Bake Shop of Beloit, Inc.  
(608) 365-6461  
www.facebook.comOld-Fashion-Bakery-of-Beloit-121870547826543/

Rock Bar and Grill, The  
(608) 363-7625  
www.rockbarbeloit.com

Roooney’s Pub and Grub  
(608) 362-1440  
www.facebook.comrooneynspubandgrub/?fref=413487642045785

Tilley’s Pizza House and Ballyhoo Tavern  
(608) 362-0241  
www.tilleyspizzahouse.com

truk’t  
(608) 368-7144  
www.trukttacos.com

Velvet Buffalo  
(608) 312-2991  
www.velvetbuffalo.com

Wendy’s  
(815) 742-6367  
www.wendys.com

Retailers

ABC Fire & Safety, Inc  
(608) 362-1634  
www.abcfiresafetyinc.com

Badger Spirits LTD  
(608) 362-3000  
www.badgerspiritswi.com

Beloit Floral  
(608) 365-9484  
www.floristbeloitfloralwi.com

Blackhawk Propane Company, Inc.  
(815) 389-3522  
www.blackhawkpropane.com

Cornellier Fireworks  
(608) 365-3999  
www.cornellierfireworksbeloit.com

Cornellier Superstore  
(608) 364-1900  
www.cheese-r-us.com

Country Glass, Inc.  
(608) 365-6550

Dr. Detail  
(608) 362-6264  
www.drdetailcellular.com

Everett’s Liquor Inc.  
(815) 389-3607  
www.everettsliquor.com

Happy House Liquor  
(608) 362-1831  
www.facebook.comhappyhouseliquor/

Harris Ace Hardware  
(608) 365-7443  
www.harriscs biz/

Harris Ace Hardware Inc.  
(608) 364-4111  
www.harriscs biz/

Homecare Pharmacy  
(608) 362-1234  
www.homecarepharmacy.net

Mary’s Place  
(815) 601-5124  
www.cateringsouthbeloit.com

National Flag Store LLC  
(608) 313-8801  
www.nationalflagstore.com

Nothing Bundt Cakes  
(815) 580-8170  
www.nothingbundtcakes.com

Rock County Truck Accessories  
(608) 312-2727  
www.rockcountytruckaccessories.com

Sherwin Williams Paint Co.  
(608) 362-0258  
www.sherwin-williams.comstore-locator/paint-store/beloit/wi/3921/#/directions/from:Beloit+WI+/to:3921

Stanton Shoes  
(608) 362-5014  
www.facebook.comStanton-Shoes-129852843699347/

Wal-Mart Superstore  
(608) 362-0057  
www.walmart.com

Walnut Creek Apparel and Gifts  
(608) 313-0600  
www.walnutcreekawards.com

Wolter Pool Company, Inc.  
(608) 365-1116  
www.walterpools.com

Woodman’s Food Market  
(608) 362-0420  
www.woodmans-food.com

Wright World Sports  
(608) 504-2455  
www.facebook.comWrightWorldSports/

Salon/Spa

Marpe’-Reghel LLC  
(608) 201-7221  
www.marpe-reghel.com

Security

Information Controls, Inc  
(815) 378-8066  
www.icico.com

Pro-Serve Protection Services  
(800) 781-9490  
www.pro-serveprotection.com

Security Pro Intel, Inc  
(815) 637-6950  
www.securityprointel.com

Shipping Centers

Geneva Supply, Inc  
(262) 435-4935  
https://genevasupply.com

Staffing Services

Adecco  
(608) 752-1800  
www.adeccousa.com

Baker Tilly Virchow Krause, LLP  
(608) 373-3012  
www.bakertilly.com

CorTech International Staffing  
(608) 713-1999  
www.cor-tech.net/

Express Employment Professionals  
(608) 741-1600  
www.Expresspros.comRockWalworthCountyWI

Hughes Resources  
(608) 362-6100  
https://hughesresources.com

QPS Employment Group  
(608) 368-5000  
www.qpswork.com

Secure Staffing  
(815) 977-7433  
www.securestaffing.net/

Staff on Site of United, Inc.  
(608) 363-6540  
www.staffonsite.com

Title-License Agency

Brabazon | Title Team Group, LLC  
(608) 362-0330  
www.brabazontitle.com

Land Title and Closing Services, LLC  
(608) 756-0300  
www.landtitlerock.com

Transportation

Blackhawk Transport & Logistics  
(800) 322-9492  
www.blackhawktransport.com
ROCK COUNTY LARGEST EMPLOYERS
PUBLIC & PRIVATE SECTOR

3,025
Mercy Health System
Medical Services

1,553
Beloit Memorial Hospital
Medical Services

1,390
Janesville School District
Public Education

1,199
Grainger (Lab Safety)
Catalog Distributor - Safety Supplies

1,131
Rock County Government

Company          | Product/Service                               | Employees
-----------------|------------------------------------------------|--------
Hendricks Holdings (ABC et al.) | Construction, Healthcare, Industrial, Logistics, Recycling, Real Estate, Transportation, etc. | 1,140
Kerry Americas | Dehydrated Food Products            | 971
SSI Technologies, Inc. | Powder Metal Components & Sensors | 950
Beloit School District | Public K-12 Education | 938
SSM Health | Medical Services                   | 882
Wal-Mart / Sam’s Club | Retail Department Store & Supermarket | 804*
Data Dimensions | Business Automation Processing | 783
Frito-Lay | Snack Foods                       | 663
Blackhawk Technical College | Technical College | 588
J.P. Cullen & Sons | Construction                      | 588
City of Janesville | Government                           | 575
Blain Supply Inc. (Farm & Fleet et al.) | Wholesale Distributors | 551
Fairbanks Morse Engines | Diesel Engines & Accessories | 505
Seneca Foods Corporation | Vegetable / Food Processing | 504
Dollar General | Distribution Center                | 435
Serta-Simmons Bedding Co. | Mattresses                           | 432*
Lemans Corporation | Distributor - Recreational Vehicles, etc. | 415
Pent Corporation & GOEX | Custom Thermoformed Plastic Parts | 410
Beloit College | Liberal Arts College                | 384
City of Beloit | Government                           | 368
Hormel | Canned Meat Products                | 325
Staples Fulfillment Center | Distributor - Office Supply | 323
Woodman’s Food Market, Inc. | Supermarkets                        | 320*
Bliss Communications | Media                               | 307
Menard’s | Retail Home Improvement Store       | 300*
ANGI Energy Systems | CNG Fueling Equipment              | 282
Ecolab | Disinfectants & Germicides Manufacturer | 306
First National Bank & Trust Co. | Financial Services                  | 303
State Collection Service | Healthcare Revenue Cycle Management Services | 274
Rakuten Rebates | Online Shopping Service             | 266
Chambers & Owen | Wholesale Merchandise               | 255
BlueScope Buildings | Pre-Engineered Metal Building Manufacturer | 250
HUFCOR, Inc. | Accordion Doors & Partitions        | 249
Beloit Turner School District | Private K-12 Education | 219
Kettle Foods (Synder’s Lance) | Potato Chip Manufacturer            | 199

*Multiple locations

Source: Rock County Development Alliance
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fishwindowcleaning.com/3064
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