

2018 MEMBERS (CONT.)

Pioneer Court Assisted Living

Plumbers Union Local 75

Pody, Louie

Pratt (Beloit Corrugating)

Premier Real Estate Management

Premier Technologies

Pro-Serve Protection Services

Project 16:49

Property Revival Realty

QPS Employment Group

Quality Inn-Beloit

Quigley Smart

R.H. Batterman & Company

Rasmussen College RE/MAX Ignite

Regal Beloit Corporation

Reich Chiropractic Clinic

Resonate Web Marketing

Robert W. Baird & Co.

The Rock Bar and Grill

Rock County Advocacy Services

Rock County Christian School

Rock County Historical Society

Rock Energy Cooperative

Rock River Valley Blood Center

Rock Road Companies

Rock Valley Community Programs

Rock-Walworth Comprehensive Family Services

Rockford Symphony Orchestra

Rodeway Inn

Rooney's Pub and Grub

Rotary Club of Beloit

Roy Chapman Andrews Society

Ryan Davis Photography

RyCOM Creative Corp.

Ryeco

The Salvation Army

Samco Sales & Promotion

Savant Capital Management

Scherck Consulting

School District of Beloit

School District of Beloit Turner

Schubert's Luxury 10 Theatre

Scot Forge

Secure Staffing

Senz Insurance

Sherwin Williams Paint Co.

Siepert & Co.

Sitrick-Joyce, Ann

Skydive The Rock

Society Cleaners

South Beloit CUSD #320

Southwest Wisconsin Workforce Development Board

Spectrum Reach

Sponge Spa Car Wash

SSM Health, Janesville

St. John's Lutheran School

Staff Management

Staff on Site of United

Stainless Tank & Equipment Co.

Stanton Shoes

State Collection Service

Stateline Boys & Girls Clubs

Stateline Community Foundation

Stateline Family YMCA

Stateline Literacy Council

Stateline Mental Health

Stateline News/CSI Media

STEM for Kids

Sugar River Raceway

Super 8 by Wyndham

Thinker Ventures

Three Pillars Wealth Management

Thrivent Financial

Tilley's Pizza House and Ballyhoo Tavern

Total Exteriors

Toubl Contracting

Town Bank

Town of Beloit

Tracy's Treats

Tri-Cor Mechanical

Tricor Insurance & Financial Services Network

Triple Crown Baseball

Tru Aspetics

truk't

Turtle Creek Chamber Orchestra

U.S. Cellular Corp. Beloit

United Way Blackhawk Region

Upper Iowa University-Blackhawk Center

UW Inc / ID Communications

UW-Rock County Foundation

UW-Whitewater Continuing Education

Valmet

Velvet Buffalo

VersaTool & Die

VetsRoll

Viking Bowling Center

Visit Beloit

W. Richard Gerhard

Wal-Mart Superstore

Walnut Creek Apparel and Gifts

Walnut Creek Awards & Gifts

WCLO/WJVL Radio Bliss Communication

Wegner CPAs

Welders Supply Company

Wells Fargo Advisors

Welty Environmental Center

Wendy's

Western Container Corp

Why the Fuss Technical Solutions

WI Department of Workforce Development-DVR

Willow Women's Center

Wisconsin Distributors

Wolter Pool Company

Woodman's Food Market

Woodside Terrace

World Financial Group

Wright World Sports

Youth 2 Youth

The Youth Unite

YWCA Rock County



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2018 ANNUAL REPORT



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LETTER FROM THE 2018 BOARD CHAIR

Purpose. It is what defines us. It is the reason for which something is done, created, or exists. Simply stated, the purpose of the Greater Beloit Chamber of Commerce is to engage with our member businesses, to advocate for their success, and to enhance this incredible, thriving Greater Beloit Community of which we are all a part.

Through the completion of our new strategic plan in 2018, the GBCC has become more focused on our purpose and direction. We continue to develop programs and services for our member businesses based on our Core Values:

LEADERSHIP: We will assess issues critical to our business members and determine when to lend our voice and leadership

RESPONSIVENESS: We are creative in delivering value to our members. We capitalize on trends, challenges, and opportunities that arise.

INCLUSIVENESS: We are comprised of members from different industries.

COLLABORATION: We build mutually advantageous relationships within the Greater Beloit business community and with our Vision Partners to better serve, support, and advocate for our members. We are willing to share knowledge and ideas with others.

EDUCATION: We value the key role education contributes to the success of our member businesses. We collaborate with our Chamber members and area experts to offer a variety of work-related education and leadership development opportunities.

This past year represented our 92nd year being a part of this great community, while carrying out the privilege of working with thriving businesses and promoting community services to our members. We continue to grow in both membership and staff, which allows us to continue to carry out our purpose.

We developed and debuted a brand-new website full of resources about and for our membership. Following our strategic plan, we've restructured our internal committees to better reflect our mission and help us more readily achieve our goals. We've created a new marketing plan to make sure we are effectively communicating this vision far and wide.

Our purpose is our members and our community. We thank all of our members, community partners, volunteers and supporters as we look forward to continuing to build a strong membership, while being a responsive, influential, and respected leader in the Greater Beloit area.



JEFF VOHS
2018 PRESIDENT



2018 BOARD OF DIRECTORS

STANDING COMMITTEES

BUSINESS-EDUCATION

Works with educational and workforce development agencies to enhance and develop programs designed to build a skilled, well-educated and professional labor force.

GOVERNMENT AFFAIRS ADVISORY

Community advisory council responsible for identifying and advocating for business interests to local governments.

MEMBERSHIP

Helps staff answer questions related to membership. evaluate new and existing programs and benefits, develop marketing materials, and find ways to articulate and add value to membership.

MARKETING

Sets the vision for and manages the overall GBCC marketing strategy, setting priorities and making budget recommendations.

EVENTS & PROGRAMS

Plans and executes events that include the Annual Dinner, Golf Classic, and Taste.

FINANCE

Reviews GBCC financial reports, assists in budget preparation, reviews audit/review results, and helps to make any other major financial decisions.

BOARD OF GOVERNANCE

Responsible for the foundational elements of a successful Board Governance strategy including: recruitment and onboarding of new Board members, maintaining a high-performance level of results from each member, and develop and deliver board policies.

SAVE THE DATE FOR THESE 2019 EVENTS!



Annual Dinner Mar 12th
Golf Classic Aug 12th
Taste of The Chamber Oct 23rd

GREATER BELOIT
CHAMBER OF COMMERCE

608.365.8835 | www.greaterbeloitcommerce.org

BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

CHAIR Jeff VoHS Gateway Community Bank	SECRETARY Shannon Ahrens American Family Insurance
INCOMING CHAIR Karie Larson Kerry	TREASURER Robert Rehard Regal Beloit
PAST CHAIR Michelle Matthys Gateway Community Bank	

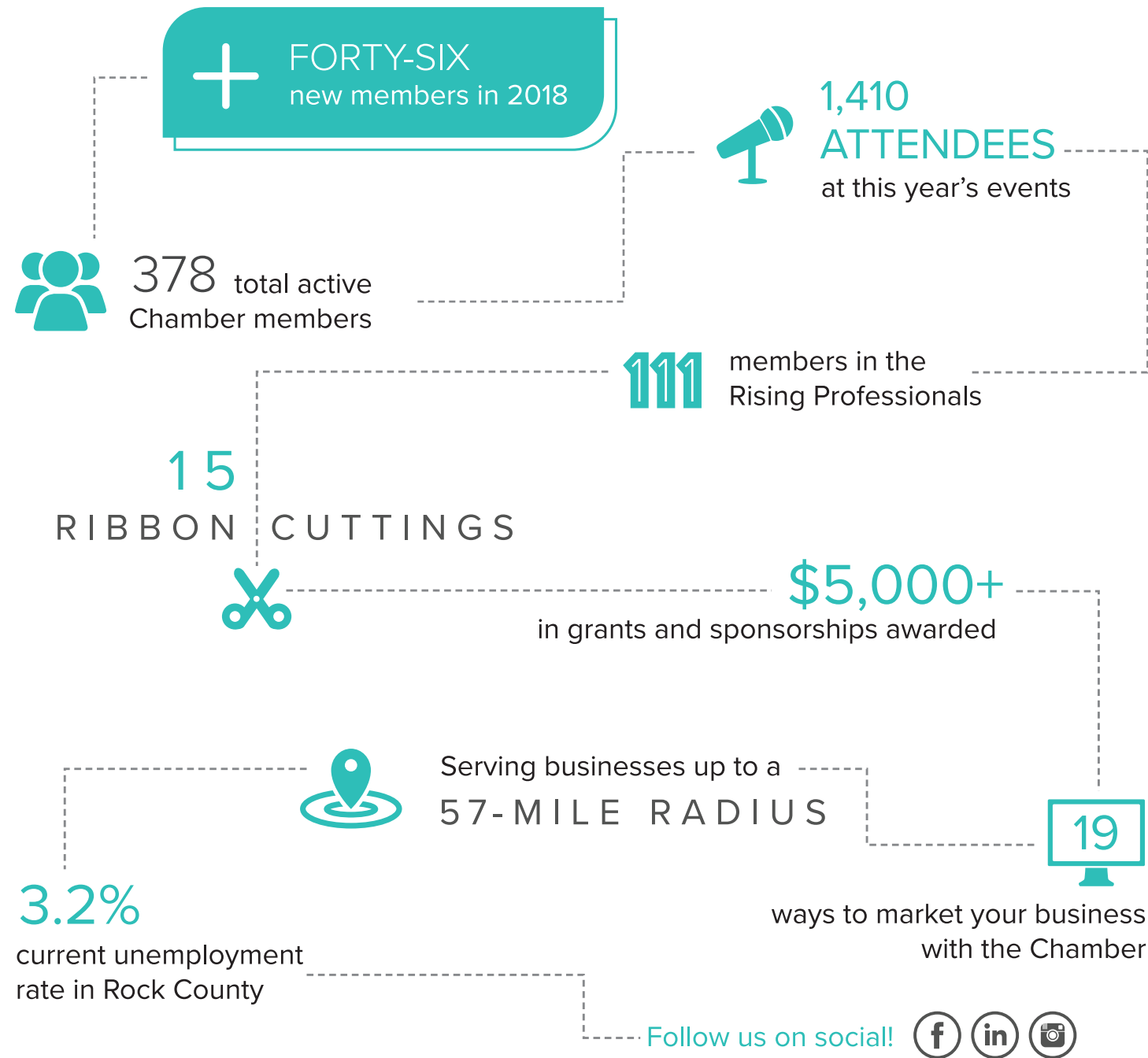
DIRECTORS

Teri Barnes Blackhawk Community Credit Union	Julie Lewis Lewis Law Office SC
Nikkie Chadwick Walnut Creek Hardwood	Tina Salzman CareerTek
Mary Fanning Penny United Way Blackhawk Region	Jim Spude Fish Window Cleaning
Tom Finley Finley Buick GMC	Ben Thompson Big Radio
Jessica Fox-Wilson Beloit College	Jack Walden Blackhawk Bank
Rob Hendrickson Frito Lay	Namoonga Mantina, RP Rep Beloit College
Scott Leckey Beloit Health System	Michelle Matthys, Ambassadors Rep Gateway Community Bank

EX-OFFICIO

Andrew Janke GBEDC Executive Director	Joe Rose Town of Beloit Director of Public Works
Lori Luther Beloit City Manager	Celestino Ruffini Visit Beloit Executive Director
Ted Rehl City of South Beloit Mayor	

2018 IN REVIEW



GREATER BELOIT CHAMBER OF COMMERCE



Rising Professionals of Beloit



Social events average 35 people



Signature events average 50 people



140+ registered members



300+ newsletter subscribers



900+ followers on social media



150+ young professionals engaged during
Beloit's inaugural YPWeek

rpbeloit.com



@rpbeloit

STAFF



Aimee Thurner
Executive Director
aimeet@greaterbeloitcommerce.org

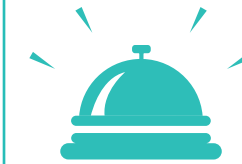


Maggie Littlefield
Operations Manager
maggie@greaterbeloitcommerce.org



Verena Jones
Administrative Assistant
verenaj@greaterbeloitcommerce.org

ANNUAL REPORT 2018



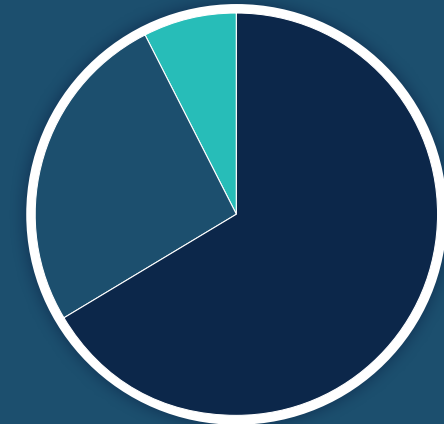
COMMUNITY CONCIERGE

The program was designed to work with local companies to assist the recruitment effort and encourage relocation by showcasing what the Greater Beloit Area has to offer.

Tours increased from 43 in 2017 to 58 in 2018. The current concierge is Verena Jones, who went through the program and relocated to Beloit from northern New York in 2017. The concierge services helped her family to finalize the decision to move and eased the transition. To obtain a copy of the Community Concierge press kit, please contact Verena.

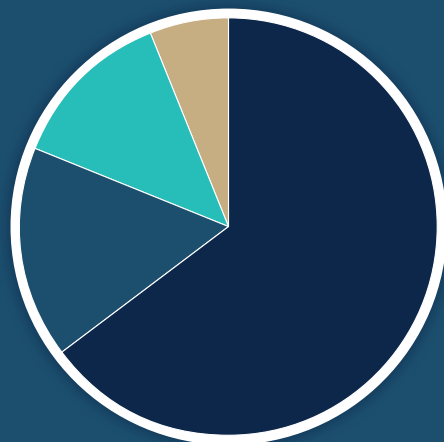
2018 FINANCIALS

INCOME



○ Dues	\$163,961.00
○ Events	\$64,058.38
● Programs/Services	\$18,132.23
Total Income	\$246,151.61

EXPENSES



○ Wages	\$130,921.13
○ Admin & General	\$32,765.22
● Occupancy	\$25,994.75
● Marketing	\$12,013.59
Total Expenses	\$201,694.69
	\$44,456.92

2018 MEMBERS



105.9 The Hog and The Big AM 1380	American Construction Metals	Baker Tilly Virchow Krause	Beloit International Film Festival	Blackhawk Human Resource Association	Caritas Community Resource Center
1401 Design Showroom by Barnes Building & Remodeling	American Family Insurance—Shannon Ahrens	Balsley Printing	Beloit Janesville Symphony Orchestra	Blackhawk Propane Company	Carroll Agency-Allstate
ABC Fire & Safety	Angus-Young Associates	Barder, Rick	Beloit Life Center	Blackhawk Technical College	Cash Store
ABC Supply Co.	Anytime Fitness	Barten & Associates Public Relations	Beloit Meals on Wheels	Blackhawk Transport & Logistics	Century 21 Affiliated of Beloit
Activpak	Associated Advisors Group	Beepa's	Beloit Psychotherapy	Blue Collar Coffee Company	Chicago Fittings Corporation
Adecco	Associated Bank	Bella Luna Bakery	Beloit Public Library	BMO-Harris Bank	Christofferson Moving & Storage
Advanced Disposal	AT&T	Beloit Art Center	Beloit Regional Hospice	Bolgrien, Koepke, Kimes & Livingston, S.C.	City of Beloit
Advia Credit Union	ATI Physical Therapy	Beloit Box Board Co.	Beloit Senior Living	Brabazon Title Company	City of South Beloit Mayor
Agrace HospiceCare	Aurum Contracting	Beloit Check Cashing Store	Beloit Snappers Pro. Baseball Assn. Inc.	Brian G. Mark Funeral and Cremation Care	Coldwell Banker Commercial/McGuire Mears & Associates
The Alliance	Avid Pallet Services, LLC	The Beloit Club	Beloit Special Machining Co.	Brian Thomas Photography	Colorwave Graphics
Alliant Energy	Axiom Foods (Div. of McCleary)	Beloit College	Beloit Youth Hockey Association	Brightstar	Community Action
Alongi Santas Insurance Agency	Azura Memory Care	Beloit Daily News	Bessie's Diner	The Broaster Company	Community Health Systems
Alzheimer's & Dementia Alliance of WI	Badger Spirits	Beloit Dental	Best Western Legacy Inn and Suites	Brownfield Environmental Engineering Resources	Comply 365 Solutions
American Awards & Promotions	Badger Veterinary Hospital	Beloit Elks Lodge #864	Big Brothers/Big Sisters of Rock, Walworth and Jefferson Counties	Bryden Motors	Concordia University
		Beloit Evening Lions Club	Blackhawk Bank	Bud Weiser Chevrolet Cadillac	Cornellier Fireworks
		Beloit Family Restaurant	Blackhawk Community Credit Union	Budget Blinds of Janesville/Beloit	Cornellier Superstore
		Beloit Floral		Buffalo Wild Wings 572	Cornerstone Credit Union
		Beloit Health and Rehabilitation Center			Corporate Contractors, Inc.
		Beloit Health System			
		Beloit Health System Foundation			
		Beloit Historical Society			
		Beloit Horseshoe Club			

GREATER BELOIT CHAMBER OF COMMERCE

CorTech International Staffing	Entre Computer Solutions	Friends of Noah-Wisconsin	HealthNet of Rock County	Kettle Foods	McDonald's-Milwaukee Road	Noodles & Company Beloit
Cotta Transmission Company	Ethos Films LLC	Frito Lay	Hendricks Commercial Properties	KFAD Kids' Fun and Drama	McDonald's-State Street	Norandex
Country Glass	Everett's Liquor Inc.	Fruitcrown Products Corporation	Hendricks Holding Company	Knight Barry Title Services	McGilvra Electric	North American Tool Company
Culligan Water	Express Employment Professionals	G5 Brewing Company	Historic Auto Attractions	Komfort Heating and Cooling	MEJ Accounting	North Star Supply Chain Consultants
Culver's of Beloit	F.I.D.O	Garden Hotel and Conference Center	Ho-Chunk Nation	La Casa Grande & Banquet Facility	Mercy Beloit Medical Center	NorthStar Medical Radioisotopes
D.L. Podeszwa & Associates	Fair Oaks Rehabilitation and Health Care Center	Gateway Community Bank	Home2Suites by Hilton	Lamar	Meridian	Northwoods Premium Confections
Daley, Murphy, Wisch Funeral Home	Fairbanks Morse Engine	GateWay Realtors	Homel Foods Corporation	Land Title and Closing Services	Meris Cleaners	Nothing Bundt Cakes
DeCori Design LLC	Fairfield Inn & Suites	gener8tor	Hotel Goodwin	Leadership Development Academy	Merrill & Houston's Steak Joint	Nowlan & Mouat LLP
DeGarmo Plumbing and Piping	Family Promise of Greater Beloit	Girl Scouts of WI Badgerland Council	Houck Transit Advertising	Lerdahl Business Interiors	Mid States Concrete Industries	NRG Media dba, WSJY-FM
DeVere Company	Family Respite Care Services	Glen Erin Golf Club	Humane Society of Southern Wisconsin	Lewis Law Office	Midwest League of Prof. Baseball	Nutrition & Health Associates
Do-It Tool and Die Company	Family Services of Southern WI & Northern IL	Glitz & Go LLC	I-43 Storage	LifeCircle	Minuteman Press	Nyrie's Flower Shop
Domenico's Pizza	Father and Sons Cleaning Service	Gonstead Chiropractic Clinic	Integrated HomeCare Services	Linde	MMPR Powered By HALO Branded Solutions	Off-Kilter Brewing
Don Morello	Finley Buick GMC	Goodwill Industries of Northern Ill & WI Stateline Area	Ironworks Hotel	Loescher & Associates Ltd	The Morse Group	Office Pro
Dr. Detail	Firehouse Subs	Gordon Flesch Company	Jagger Bay Properties	Lucy's #7 Burger Bar	MRA-The Management Association	Old Fashion Bake Shop of Beloit
Drevdahl Auto Body	First Community Credit Union	Grand Avenue Pub	James F. Heidt, PE, LLC	Macktown, A Living History Education Center	Mule Hide Products Co.	Omni Global
DuPont Industrial Biosciences	First National Bank and Trust	Greater Beloit Economic Development Corporation	Jets Hockey	Manpower	Murphy Desmond S.C.	Orchard Ridge Farms
Educators Credit Union	Fish Window Cleaning	Grubb Law Firm SC	Jim Olson	Marpe'-Reghel LLC	Murrays Warehousing Inc.	Our House Senior Living
Edward Jones—Holly B. Friel, Financial Advisor	Fleming Heating and AC	Haight, James F.	JNB Signs	MaryTerryDesign	National Flag Store	Our Lady of the Assumption Catholic School
Edward Jones—Tammy Schindler, Financial Advisor	Frederick Accounting	Happy House Liquor	Junior Achievement of WI-Rock County	Mastercraft Exteriors National Service	Nature At The Confluence	Our Savior's Lutheran Church
Edward Jones—Ryan Benton	Free Spirit Nutrition	Harris Ace Hardware	Kandu Industries	McBain Enterprises	NeighborWorks Blackhawk Region	P.R.I.D.E. Associates
Electrol Specialties Company	Fresh Horizons Coffee Company	Hausmann-Johnson Insurance	Kerry-Taste & Nutrition-North America	McDonald's-HWY 75	Nick Oldenburg State Farm	Pelock Chiropractic
		Hawk's Ridge Apartments, LLC		McDonald's-Madison Road		

ANNUAL REPORT 2018